



The MDRT Experience

February 9–11, 2012 | **BANGKOK, THAILAND**

Bangkok International Trade and Exhibition Centre (BITEC)

www.mdr.org/2012experience

The Million Dollar Round Table (MDRT) returns to Bangkok with its highly acclaimed MDRT Experience meeting. Open to both members and nonmembers, the MDRT Experience will be held from 9–11 February 2012 in Bangkok, Thailand. The MDRT Experience will also provide exclusive benefits for approved MDRT members.

Mark your calendar for three days of specially tailored programs and content filled with inspiration, ideas and solutions that will help you achieve new heights in your career.

Registration opens **5 June 2011**. Visit www.mdr.org/2012experience to learn more.

For more information, contact the 2012 MDRT Experience Event Secretariat at **+65 6496 5500** or email mdrt-experience@mci-group.com.

See you in Bangkok in 2012!

Registration Fees and Deadlines

Early Rate	USD 350	5 June – 31 October 2011
Regular Rate	USD 450	1 November 2011 – 8 February 2012
Full Rate (On-site)	USD 550	9 – 11 February 2012

Program at a Glance*

Thursday, 9 February 2012

1000–1730 hrs	Registration, Power Center & Exhibits Open
1400–1700 hrs	Main Platform Session

Friday, 10 February 2012

0700–1730 hrs	Registration, Power Center & Exhibits Open
0900–1200 hrs	Main Platform Session
1200–1400 hrs	MDRT Members Luncheon (approved MDRT members only)
1400–1700 hrs	Main Platform Session

Saturday, 11 February 2012

0700–1230 hrs	Registration, Power Center & Exhibits Open
0900–1200 hrs	Main Platform Session

*Schedule subject to change.

Why you should attend

MDRT wants you to be successful! The MDRT Experience, unlike any other meeting in the financial services industry, brings together some of the best and brightest MDRT members and industry experts from around the world. The MDRT Experience combines special programs and events that have made MDRT meetings world-renowned. Come find out why 90 percent of 2011 MDRT Experience attendees surveyed rated the meeting as "very good" or "excellent".

The meeting is designed to:

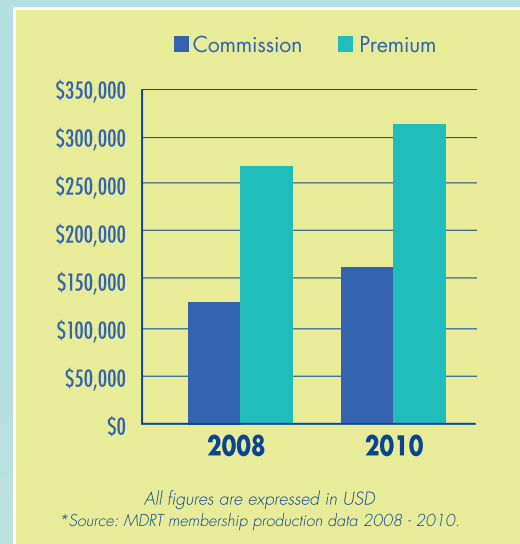
- Inspire and motivate
- Present new strategies
- Increase your productivity
- Assist you in achieving MDRT levels of success

The MDRT Experience provides valuable sessions with specialised content for all attendees.

Some of the presentation topics include:

- Sales ideas
- Motivation
- Professional development
- Insurance in action
- Inspiration
- Overcoming adversity
- Whole Person

MDRT research shows that members who attended the 2008 MDRT Experience reported a 25 percent increase in commissions and a 16 percent increase in premium in 2010.



"Attending the MDRT Experience meeting not only helps me to be a successful and sustainable life insurance agent and develop my professionalism, but it also teaches me techniques for selling policies that meet my clients' needs, making me more referable."

Pornprapa Sukrepirom

3-year MDRT member from Bangkok, Thailand
2011 MDRT Experience attendee

"Attending the MDRT Experience provided me with great ideas on how to improve my productivity and better service my clients. The inspiring stories of the speakers made me realise that all things are possible if we believe in what we are doing."

Teo Juay Tee

Aspiring MDRT member from Singapore
2011 MDRT Experience attendee



MDRT

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Financial Professionals®